

Unlimited Earnings with Q4 New Business Bonus!



Earn up to a **\$5,000 bonus per each new group** sold a Trustmark Small Business Benefits[®] self-funded plan design with October 2021 through January 2022 effective dates.

| Group size (enrolled employee medical lives) | Earnings per each new group sold | Preferred underwriting process* |
|--|----------------------------------|---|
| 5 to 19 | \$250 | Express Connect [®] |
| 20 to 34 | \$500 | Express Connect / Simplified Underwriting |
| 35 to 50 | \$750 | Simplified Underwriting |
| 51 to 99 | \$2,000 | Simplified Underwriting |
| 100 or more | \$5,000 | Simplified Underwriting / Experience Underwriting |

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*There are multiple underwriting processes for each tier. All underwriting processes qualify for this

bonus program.

Ancillary insured coverages, and Trustmark Preventive Plus and Trustmark Limited Plus plan designs, including lives in a multi-option plan design do not qualify for the New Business Bonus program. Express Connect[®], Trustmark[®], Trustmark Preventive PlusSM, Trustmark Limited PlusSM and Trustmark Small Business Benefits are trademarks of Trustmark Insurance Company.