

BROKER BLAST

August 2021

Don't Miss Out: Medicare's Annual Enrollment Period is almost here

Act Now to Sell Kaiser Permanente Medicare Advantage Individual Plans

As we approach the 2022 Annual Enrollment Period (AEP), Kaiser Permanente will be hosting three New Medicare Broker trainings for anyone interested in becoming appointed to sell Medicare Advantage plans.

Increase your earnings by providing your customers with the Medicare health plan that has earned Medicare's highest possible rating, 5 out of 5 stars in MD, VA, and DC, 9 years in a row, 2013-2021.*

Our new broker trainings are scheduled for **August 19, September 14, and October 6**, so act fast to get in!

To ensure all parties are prepared for Open Enrollment, **required training, certification and appointment has already begun**. Call one of the FMOs below now to learn how you can become part of the Program and increase your earning potential.

GS National

Steve Hoffman

412-453-5076

shoffman@gsnational.com

HealthMarkets

Nicole Burnley

863-934-9195

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Kaiser Permanente's Medicare Broker Program began in the fall of 2019. It is only available in the Mid-Atlantic States Medicare Advantage service area and will not include Medicare group sales, only Medicare-eligible individuals will be commissionable.

To learn more about Kaiser Permanente's competitive Medicare Advantage plans and products for individuals, please visit kp.org/medicare.

To learn more about this opportunity, please visit our [Medicare Broker Program page on BrokerNet](#).

Anyone looking for additional information can email MAS-MedicareBrokerSupport@kp.org or call 833-931-0997 and a member of our Medicare Sales Team will respond as soon as possible.

Rated 5 out of 5 Stars in Maryland, Virginia, and Washington, D.C. for 2013–2021—Medicare's highest possible rating, 9 years in a row.