

**BENEFIT BUZZ**   
MAY 2022 ISSUE



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**Earn More with our 2022  
Bonus and Incentive Programs**

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Created for both the agency and individual levels, our programs reward your role in growing and retaining Dominion business. You can receive monetary rewards and/or

exciting prizes, including an HP Pavilion laptop or Peloton Bike. Because when you partner with us, we're all about celebrating your success.

#### **Producer Bonus Program (Monetary Reward)**

- Based on annual net growth and retention
  - Dental and vision group premium
  - Minimum of 100 subscribers on new group sales (2022)
  - Minimum starting premium of \$50,000
- Bonus paid 3/1/23
- Eligible producer is a direct agent or agency\*

#### **Producer Incentive Program (Prize Rewards)**

- Based on group size of new fully insured dental groups effective 2/1/22 – 1/1/23
  - Dental subscribers only
- Prizes include a Oculus Quest 2, 65-inch Smart TV, \$4,000 travel credit and more
- Prizes, excluding the travel credit, are determined and distributed quarterly; eligible for multiple prizes throughout the year
- Eligible producer is a direct agent\*

**Learn More About Our Bonus & Incentive Programs or  
Request a Quote Today!**

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Dominion National is the brand name for the Dominion group of companies. Dental plans are underwritten by Dominion Dental Services, Inc. (DDSI). Dominion Dental Services USA, Inc. (DDSUSA) is a licensed administrator of dental and vision benefits. Vision plans are underwritten by Avalon Insurance Company, and administered by DDSUSA, in DC, DE, MD, PA and VA. Vision Plans are underwritten by DDSI in all other states where Dominion National operates. The Discount Program is offered through DDSUSA.

\*Not applicable to GAs or TPAs