
BENEFIT BUZZ

APRIL 2021 ISSUE



Earn More with Dominion National's Bonus and Incentive Programs

In support of our partnership and in recognition of your hard work, we want to remind you of our 2021 producer bonus and incentive programs available to you! We've created programs at the agency and individual levels to reward your role in growing and retaining Dominion business. You can receive monetary rewards and/or exciting prizes, such as a 75-inch TV or Peloton Bike, throughout 2021. When you partner with us, we want to work together toward shared goals and celebrate your successes.

Producer Bonus Program (Monetary Reward)

- Based on annual net growth and retention
 - Dental and vision group premium
 - Minimum of 100 subscribers on new group sales (2021)
 - Minimum premium of \$50,000
- Bonus paid after 3/1/22
- Eligible producer is a direct agent or agency (not applicable to GAs or TPAs)

Producer Incentive Program (Prize Rewards)

- Based on group size of new fully insured dental groups effective 2/1/21 – 1/1/22
 - Dental subscribers only
- Prizes include a Bose SoundLink, PlayStation 5, \$4,000 travel credit and more
- Prizes, excluding the travel credit, are determined and distributed quarterly; eligible for multiple prizes throughout the year
- Eligible producer is a direct agent (not applicable to GAs or TPAs)