



Small Group Important Business Updates



Updates for all small group

Welcome to our small group newsletter that features important updates related to small group.

Small group portfolio feature - Aetna discount program

Aetna small group members can access a variety of discounts on products and services. For instance, hearing, vision, physical fitness and general health and wellness.*

Take a look at this [discount program flyer](#) on Producer World to see how members can:

- Find a vision, hearing or natural therapy professional
- Sign up for a weight-loss program
- Buy health products

- Find a gym, and more

Click to learn more about other value-added programs for [Aetna Funding Advantage](#).



Aetna Funding AdvantageSM News

Expansion of illustrative quoting partners

We're always looking for ways to expand our quoting partners to make it easy for you to get illustrative quotes. You can just use any of these vendors you use today.

- Benefix
- Rogers Benefit Group
- HealthConnect
- Vericred
- Benefit Mall
- Formfire
- Trionfo
- Broker Source
- Zywave

To see state availability, read this [API vendor flyer](#).

Aetna Funding Advantage Essentials plans - lower cost plans

Employers see an average of 6 percent lower expected monthly costs with Aetna Funding Advantage Essentials plans. So it's critical to know how you can use these plans to help your clients save money.**

Here are the basics:

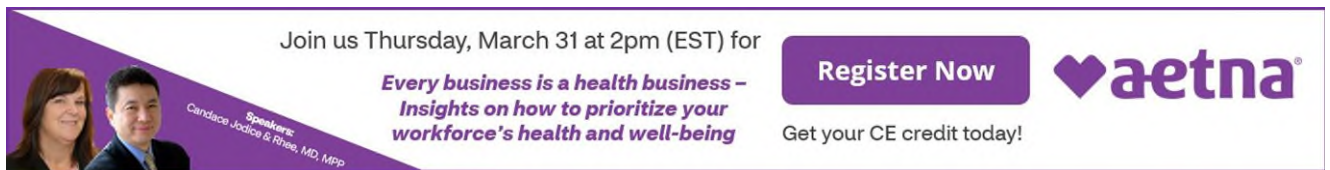
- Plans are available on our national broad network and locally based networks in certain states.***
 - They include the same value-adds as standard plans.
 - They are lower cost than standard plans because:
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- Coverage is only in-network
- Cost-sharing is:
 - Lower for primary care visits, lab, urgent care and generic drugs
 - Higher for emergency room visits, imaging and specialty drugs[†]

When Essentials plans include our locally based networks, you can add another layer of savings. Clients will see additional discounts of 8 to 15 percent compared to the broad network.^{††}

To learn more about how Essentials plans could work for your Aetna Funding Advantage clients, take a look at this [Essentials plans flyer](#). Or, contact your Aetna® representative.

SHRM Webinar: Every business is a health business



Join us Thursday, March 31 at 2pm (EST) for

*Every business is a health business –
Insights on how to prioritize your
workforce's health and well-being*

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aetna

Speakers:
Candace Justice & Rhoads, MD, MPP