



Aetna Dental/Vision

Your guide to Aetna dental

This is a two- part series. Be sure to register for both sessions!

Session 1: Hear from Aetna industry experts Karen Hallinan and Michael Rivera to gain Aetna dental and vision product knowledge. Our discussion will cover:

- Networks
- Underwriting Guidelines
- Dental National Product Portfolio



April 5

2:00-3:00 PM

- Aetna Dental and Vision Value Prop

Session 2: Hear from our sales executives to understand how best to position Aetna's products for your clients and you. Our discussion will cover:

- What's needed to get the best rates
- How to get a quote
- How to read our proposal
- Cross-sell discounts
- Broker incentives

Please RSVP Today!

April 5th, 2-3pm

April 12, 10-11am

RSVP

April 12

10am – 11am