



Why Brokers Offer The United Legal Benefits Plan

ULB pays a Capitated Commission

- \$50.00 for each new ULB Member enrolled.
- Payments immediately made during the month following each quarter
- More income per case – Why leave money on the table?

ULB is the Best Plan in the Industry – “Legal Health Care” – Structured like PPO Medical coverage

- All legal matters (except employee/employer disputes) are covered – either for no-additional charge or discounts of at least 25% below standard law firm rates.
- Quality legal services are provided by a network of experienced local firms.
- ULB coverage delivers comprehensive legal services while facilitating a personal & confidential relationship with a local law firm. ULB members select their “primary care legal provider” and all contact private and directly with their attorney. There is no screening process or 800 phone number access.

ULB Is a Door Opener

- The ULB plan is a fresh idea that is resonating now in light of the current climate of the benefits industry and can be used to get more appointments that lead to discussions of other products.

ULB Can Be a Door Closer

- Use ULB to protect your existing customers through diversifying your product lines.
- The more product lines you have in place, the more stable that case.

ULB Actively Supports Broker Sales Efforts

- ULB will assist you in presenting the plan to your clients and will also provide support at enrollment, guaranteeing the highest possible income per case.

Why Employers Offer United Legal Benefits As A Company Benefit?

Extremely Cost Effective

- As a voluntary benefit, there is little to no cost to the employer.
- As a fully paid benefit, cost per employee is only \$.09 per hour & can be a viable alternative to a wage increase.

Enhances Risk Management

- The ULB Plan is an important element of a company’s risk management program because it limits the liability of becoming involved in employee legal problems. – Avoids employer “Negligent Referral” exposure.

Commitment of a Caring Employer

- Offering ULB demonstrates a commitment and concern for the overall well-being of the employees—Not just their physical health, but their emotional and financial health as well.

Improves Recruitment and Retention

- The ULB plan is a primary benefit that meets a need that is not met by anything else in the benefits package, giving the employer a competitive advantage when it comes to attracting and retaining quality employees.

Reduces Absenteeism & Increases Productivity

- Preventative law keeps small problems small and reduces time missed due to personal issues.
- Employees are more focused on task, reducing on-the-job errors.

To Read More: <http://www.mtda.com/ULB-Enroll.htm>