



Broker News and Updates

Keeping you informed on industry matters that impact you!



CBIZ M.T. Donahoe & Associates is proud to announce our partnership with Starmark, a Trustmark Company. A leader in self-funding for small groups and serving more than two million members, Starmark is available for groups of 5-50 lives in Maryland/Virginia and for groups of 51+ in DC.

Highlights:

Choose from traditional PPO self-funding plan designs (utilizing Cigna or Aetna national networks) or the new Reference-Based pricing model which allows members to see any doctor they choose and *without balance-billing from the provider*. These plan designs provide stop-loss protection – employer pays the monthly premium only and they are not on the hook for any extra funding at year end.

Potential surplus money back to the employer at year end

Easy quoting/underwriting: We will need a complete census and individual medical questionnaires can be done via paper, phone, or using a secure web-based portal or any combination of these.

Broker Commissions: up to \$75 PEPM!

For more information, please contact Patrick Donahoe at 443-656-3057 or Mike Donahoe at 443-656-3056 to discuss further.