



Convenience
without
the cost

Your clients are busy, especially as they get a new year underway. Wouldn't it be great if you had a way to provide a service to help simplify their lives during this busy time?

Think taxes, because your clients are. For the ones who offer Principal[®] group disability, recommend a time-saving, no-fee benefit — W2 preparation and FICA services. They can help your clients stay in compliance while taking one thing off their plate. And there's no billing for deposited FICA taxes for long-term disability.*

Walk through this **information** with clients to show how Principal can help them save time and effort with W-2/FICA services.

Share this [Principal.com](#) article with clients to open the conversation about the tax implications of employee benefits.

When it comes to taxes, your clients have a lot on their plates. Let's talk about how we can help position you as a resource they look to for clarity.