



Dental made easy!

Ready to give your dental sales a jump-start? We make it simple – and cost-effective – for clients to make the switch.

Here's how:

- Rollover balances are credited, so members get the most from their dental benefits
- A new calendar-year maximum is available to all new members, regardless of effective date
- Dental deductible credit carries over from the previous carrier
- There are no waiting periods for new members for major dental or orthodontic procedures
- Benefit flexibility – including a range of available deductibles, coinsurance and maximums – to make it easy to customize coverage

Plus! Our dental network – 113,000+ unique dentists with multiple offices – offers plenty of options for members. In fact, our network ranks #1 in size in many metropolitan statistical areas.¹

[Click to learn more about how to tailor dental benefits with flexible features and options. ›](#)

Let's talk about how we can work together to boost your dental sales.

Nick Barone | Sales Representative
Principal | Group Benefits - Baltimore
o: 410.812.5745 | m: 410.812.5745
barone.nick@principal.com
RFP email: insurancequote@exchange.principal.com

¹ December 2016 Strenuus data. Strenuus is a network comparison tool of national competitors.