



Group Benefits Insider

Information and insights about employee benefits

We're here to help you look good.

When you have a client with 1,000+ employees, there's a lot at stake – finding the right mix of benefits, arranging a smooth implementation and maintaining a strong relationship. Not to mention your commission.

That's when I call in our large case specialists – Bob Pyskadlo and his team. Both Bob and I will work closely with you to ensure your client is taken care of – at the level they deserve and expect.

Services that may be of interest to these clients:

- [Online EOI](#) – Enroll employees twice as fast.
- [Leave of absence services](#) – Insourced disability and FMLA leave management administration.
- [Electronic portability and conversion options](#) – Cut the paperwork with customized client websites.

National Accounts Solutions



[Bob Pyskadlo](#)

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Give Principal a try next time you have a large case opportunity. Then give Bob or me a call.

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