

BROKER BLAST

INDIVIDUAL & FAMILY

September 2020

Changes Coming to KPIF Broker Commission Payments

To serve you better and align with industry standards, beginning January 1, 2021, Kaiser Permanente will change the frequency of Kaiser Permanente for Individuals and Families (KPIF) commission payments for new sales and renewals from annually to monthly in the Mid-Atlantic States.

Commissions for new KPIF sales and renewals during 2021 Open Enrollment will be processed and paid beginning in February 2021.

For additional information, please refer to the [KPIF Broker Payment Schedule Frequently Asked Questions](#). If you have questions, please call the Kaiser Permanente National Broker Compensation Team at **1-844-394-3978, option 3** or email kpif@kp.org