

# SAVE THE DATE

## 2017 Kaiser Permanente Fall Broker Forums

Don't miss the opportunity to find out what great things Kaiser Permanente has in store for 2018. Attend a Kaiser Permanente broker forum to learn what you need to take full advantage of the power of Kaiser Permanente's integrated delivery system and exceed your sales goals. At each Broker Forum our senior leaders will:

- Unveil new plans for 2018.
  - Show you how to leverage plan changes to grow your book of business.
  - Provide details on changes to bonus and commission plans.
  - Share how our prices compare to the competition.
  - Highlight the region's newest medical centers.
- .....And more

MARK YOUR CALENDAR NOW FOR THE FORUM YOU'D PREFER TO ATTEND

### **September 12, 2017**

Bethesda Country Club  
7601 Bradley Blvd.  
Bethesda, MD 20817  
Breakfast and networking:  
7:30 – 8:30 a.m.  
Program: 8:30 – 11 a.m.

### **September 13, 2017**

Hunt Valley Inn  
245 Shawan Road  
Hunt Valley, MD 21031  
Breakfast and networking:  
7:30 – 8:30 a.m.  
Program: 8:30 – 11 a.m.

### **September 25, 2017**

Hilton McLean Tyson's Corner  
7920 Jones Branch Drive  
McLean, VA 22102  
Breakfast and networking:  
7:30 – 8:30 a.m.  
Program: 8:30 – 11 a.m.

Invitations with more details to follow soon.