

DentaQuest

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DentaQuest, a leading dental benefits management company, is one of the **top three largest dental benefit administrators in the United States**. Insuring **more than 15 million members nationally**, we provide a full range of commercial dental plans and we are one of the largest administrators of government dental benefit programs in the country.

DentaQuest is a for-profit subsidiary of Dental Service of Massachusetts which does business as Delta Dental of Massachusetts. Headquartered in Boston, Massachusetts, **DentaQuest** has a Mid-Atlantic regional office that provides dental benefits to companies headquartered in Maryland, Virginia, and the District of Columbia. We also administer governmental dental programs in 19 states and the District of Columbia.

Mission to improve oral health:

It is our mission to sustain a vital and financially strong institution in order to improve the oral health of the residents in the regions we serve through dental benefits, creation and transfer of knowledge, and philanthropy.

The Value is here.

At **DentaQuest**, we make quality dental benefit programs affordable. By focusing on providing comprehensive products and services at reasonable prices, we deliver real value to employers, unions, and associations located in the Maryland, Washington, D.C. and Virginia areas.

We put our money where our mouth is.

The charitable arm of **DentaQuest** has awarded more than \$534,000 in grant funding for an oral health literacy and awareness campaign in Maryland.

The **DentaQuest** Foundation recently awarded grants of \$331,343 to the University of Maryland and \$202,886 to the new Maryland Dental Action Coalition (MDAC) for the program

In the news:

The Today Show (NBC) Effects of Tooth Bleaching, April 2009
<http://today.msnbc.msn.com/id/26184891/#30152109>

The Today Show (NBC), Interview for Children's Dental Health, Feb 2008
<http://video.msn.com/?mkt=en-us&fg=rss&vid=825c066d-7601-420e-978f-dc70a3bf54fd&from=34>



At **DentaQuest** we care about keeping our members smiling.

Service highlights included on all of our plans:

quality

Maximum Rollover lets members roll over a portion of their unused benefit dollars for use in the next year and beyond. Members can save and accumulate a portion of their unused benefit dollars from a healthy year and use it toward more expensive procedures in the future.

value

Dental implants (in lieu of a three-unit bridge) are a covered benefit, giving employees and their dentists the opportunity to decide if implantology is the most effective way to treat their condition.

service

No waiting periods. There are no waiting periods on our plans even if the group has no prior dental coverage. We also have annual open enrollment with no late enrollment penalties
(some carriers have waiting periods for employees who waive initial coverage and then sign up the following year at open enrollment)

quality

Easy Participation. Forget trying to figure out the percentages . . .

Access ePPO Schedule C - Requires just 2 enrolled employees
Choice PPO - Requires just 5 enrolled employees

value

We are easy!! When a group sells, we only need the enrollment data, group application and first month's premium. We are hassle-free!

service

Steady renewals
Our renewals for the last 3 years have trended between 5%-7%.