
BENEFIT BUZZ OCTOBER 2020 ISSUE



Quoting New Dental and Vision Benefits Contributes to Cost Savings

How Dominion National Can Help Groups and Members During COVID-19

During these unprecedented times, it is tempting to remain stagnant in areas that may not be an obvious necessity or solution to help combat the effects of COVID-19, such as the quoting of new dental and vision benefits. However, employers and their employees are facing extraordinary challenges, many of which are financial, and they need help getting their costs down. Our dedicated team of dental and vision experts are here to provide competitive quotes, a seamless implementation and ongoing support to help your clients offset COVID-19-related revenue concerns.

We can help by providing:



Dual option models that provide members choice and create savings for the group by significantly lowering average employee dental premium costs



Relaxed voluntary participation rules for groups adjusting employer contribution



Multi-year rate guarantees and value-added benefit enhancements, including Prevention Rewards, annual maximums excluding diagnostic and preventive services and extra cleanings for at-risk populations



Innovative, cost-effective in-network only plan designs, including Select Plan (DHMO) and ePPO options, in addition to PPO



Seamless 100% digital implementation and best-in-class service



Robust online self-service resources for groups and members



Custom member pre-enrollment kits emailed within three business days and virtual open enrollment meetings via Skype



We're here to provide you with the best possible dental and vision solutions

Now through the end of the year, invite your Dominion Sales Executive to present at a 50+ enrolled client finalist virtual meeting and receive up to \$300. Ask your Sales Executive for more details.