



BENEFIT BUZZ


JULY 2020 ISSUE

WHY DO BUSINESS WITH DOMINION?


Our Mission: To be the easiest benefits company to work with on your path to wellness.

Dominion National is a leading insurer and administrator of dental and vision benefits. We offer agile products and services to customers that value innovation, responsiveness and choice. Among our over 900,000 customers are leading health plans, employer groups, municipalities, individuals, associations and government programs.¹

Product Flexibility

 Extensive product portfolio with options ranging from fully customizable PPOs to fixed copayment network only plans

Exemplary Service

 Central administration at Dominion's Arlington, VA office (senior leadership, underwriting, claims and more) with 100% telework capability and regional sales and service offices in DC, DE, MD, NJ, PA and VA

 Ongoing support from a dedicated team of dental and vision experts with an average of 20 years of experience in the benefits industry

Diverse Provider Networks¹

Choice

Over 350,000 national dentist listings

Including over 35,000 listings in the Mid-Atlantic

Select Plan^{2,3}

Over 5,200 participating dentist listings

One of the largest managed-care style networks in the Mid-Atlantic

Elite⁴

Over 9,000 participating dentist listings

Elite Plus

Elite network for Mid-Atlantic residents
Choice network for non-Mid-Atlantic residents

Vision

Over 82,000 national vision provider listings

Including popular retailers like Target Optical, Pearle Vision, Sears Optical, J.C. Penney, For Eyes Optical, Hour Eyes and Wal-Mart⁵

96%

of members have access to at least



two dentists within 10 miles⁶

1. Dominion National Internal Performance Report, 2019. Mid-Atlantic includes D.C., Delaware, Maryland, New Jersey, Pennsylvania and Virginia. Participating providers are subject to change.
2. Managed care plan with exclusive network, fixed member copayments, no annual maximum dollar limits, no waiting periods and no deductibles.
3. Dominion National Network Analysis Report, 2019.
4. Not available in New Jersey.
5. All brand names, product names or trademarks belong to their respective holders.
6. Dominion National Competitive Network Survey, 2019.