



BENEFIT BUZZ

JUNE 2020 ISSUE

INTRODUCING DOMINION'S NATIONAL EPPO DENTAL PLAN

ePPO Plans Offer Flexibility, Lower Premiums and Increased Network Access

Dominion National is excited to announce that we now have an in-network only ePPO product available on a national basis. This Select Plan/PPO hybrid offers the best of both worlds with a richer in-network only benefit, access to a national network and lower out-of-pocket costs. Sell this expanded ePPO alongside a PPO to reduce overall dental premiums, grow group participation and increase your agency revenue.

Choose from Dominion's Diverse ePPO Networks¹

Choice

Over 350,000 national dental listings with 35,000 in the Mid-Atlantic

Elite

Over 9,000 dental listings in the Mid-Atlantic

Elite Plus

Mid-Atlantic residents have access to the Elite network

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Non-Mid-Atlantic residents have access to the national Choice network

ePPO Benefits Include



Fixed, predictable copayments

Low deductible - \$25

High annual maximum - \$2,000

Annual maximum rollover benefits

No waiting periods

Ortho option available for children and adults (\$1,000 lifetime maximum)

Implant coverage

Prevention Rewards available upon request

In-network only with no dentist selection required

Minimum of 2 enrolled



PREVENTION *Rewards* PROGRAM

Receive \$20 for each family member
that gets their teeth cleanings





Prevention Rewards



Encourage wellness



Lower your
out-of-pocket dental costs



Help prevent future
costly dental work

You know many tips to stay healthy, such as eating fruits and vegetables, exercising regularly and getting enough sleep, but did you know that practicing proper preventive dental care can also dramatically impact your overall health? Healthy dental hygiene can reduce your risk of developing dental problems, which can be associated with additional health issues such as oral cancer, heart disease, diabetes, respiratory ailments and more.¹

To encourage you on your path to wellness, Dominion National is providing you with its innovative Prevention Rewards program as part of your dental plan. With Prevention Rewards, each family member who receives two cleanings during the plan year from a participating Dominion network dentist receives a \$20 cash reward.



It's Simple to Get Your Reward!

If you and/or your covered family members each receive two cleanings from a network dentist during the plan year, you will automatically be paid 60 days after the plan year ends. That's \$20 for each family member that gets their two cleanings. A check for all applicable family members will be mailed to the primary subscriber.



For Example: The primary subscriber receives a check for \$80 when a family of four each receives two cleanings from a participating Dominion network dentist within the plan year.



QUESTIONS? If you have questions regarding Prevention Rewards, including the plan year or timeline, please **ask your Benefit Administrator.**

1. According to the American Dental Hygienists' Association (2008) and Gust in, K.M. (2006, Dec.). Discussing Dental. National Provisioner. 220(12). 26-29.