



## The Results Are In...

Thank you to everyone who took the time to participate in our broker survey. Your feedback is very valuable to us as we continue to seek better ways to serve you and your clients.

We would like to share some survey results below.



8 out of 10 brokers consider Dominion a top-five dental carrier



Dominion's competitive Select Plan pricing, seamless new group implementation and excellent billing services were highly ranked features



Sales support and service is ranked as Dominion's most competitive characteristic



Our most competitive dental products are our customizable PPO plans with access to over **290,000<sup>1</sup>** national dentist listings



Network size, plan design and sales support and service are the top-three factors in carrier selection

**Dominion National is pleased to be your local dental and vision<sup>2</sup> benefits solution for groups ranging in size from two to several thousand. Please contact your Dominion Sales Executive for more information.**



This communication is not intended for presentation, distribution, or dissemination to the public, and is for internal use by sales agents/brokers ONLY.

1. Dominion National Internal Performance Report, June 2017.
2. Vision plans are underwritten by Avalon Insurance Company, and are marketed and administered by Dominion Dental Services USA, Inc. d/b/a Dominion National.