

For brokers and producers only

Date: April 18, 2019

Market: **51+ Fully insured**

## New! More Balanced 51+ Offerings to Meet Employer Needs

We heard you and are excited to roll out 30 new 51+ medical plan options that offer employers more choices. Effective May 1, 2019, the new options will include BlueChoice HMO HSA/HRA plans, coinsurance options and a BlueChoice HMO minimum value plan. The following product types include new options:

- BlueChoice HMO
- BlueChoice HMO HSA/HRA
- BlueChoice HMO Open Access
- BlueChoice HMO Open Access HSA/HRA
- BlueChoice Advantage
- BlueChoice Advantage HSA/HRA

Key features of the new plans include:

- Consistent coinsurance benefits
- Lower cost share for freestanding facilities vs. hospital settings
- CareFirst Video Visit at the PCP cost share
- Acupuncture benefits

Don't forget, with our BlueChoice network, members have access to:

- More than 40,000 participating BlueChoice providers in Maryland, Washington, D.C. and Northern Virginia
- More than 69,000 pharmacies available nationwide

Quoting is currently available for these new plans for employers headquartered in Maryland, Washington, D.C. and Northern Virginia:

- Benefit summaries are available on the [broker portal](#).
- Updated [51+ product portfolios](#) will be available on the [broker portal](#) in the next few weeks (log in required).

Now is a great time to talk to your accounts about these new options.

### For more information

If you have any questions, please contact your broker sales representative.