

For brokers and producers only

Date: April 4, 2019

Market: **Small Group**

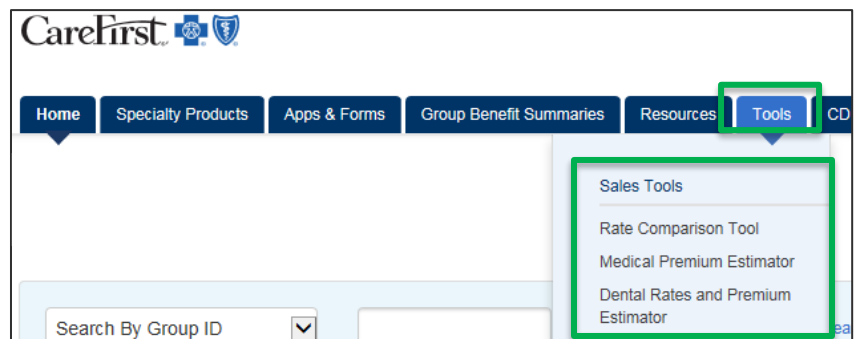
Small Group Sales Tools Available on the Broker Portal

CareFirst BlueCross BlueShield (CareFirst) offers easy-to-use online sales tools available on the [broker portal](#) (log in required). Under the *Tools* tab, there are several options available to provide pricing to small groups sized 1-50.

Rate Comparison Tool

The rate comparison tool is updated each quarter and illustrates various medical options by jurisdiction. You can:

- select plans by metal level or relative cost
- view our entire medical portfolio, including the RX structure and funding capabilities
- find rates for any age
- display and/or print rates
- access links to current benefit summaries



Medical Premium Estimator

The medical premium estimator tool helps show your clients their options and estimated savings. This tool is also updated each quarter and separated by jurisdiction. With this tool, you can:

- reduce time spent estimating premiums when quoted renewal plans change
- prepare and print various options and estimates for presentations or filings
- consider other lower cost options while retaining out-of-network coverage with BlueChoice and HealthyBlue Advantage plans
- access links to current benefit summaries

Dental Rates and Premium Estimator

The dental rates and premium estimator tool allows you to compare our group dental plans and rates. You can print multiple options and estimates for presentations or for your files. The tool is updated each quarter with separate tabs for Maryland, Virginia and Washington, D.C.

Note: These rates and premiums are for informational purposes only and serve as non-binding estimates.

For more information

If you have any questions, please contact your broker sales representative.