



# CareFirst Sales Flash

**For Distribution to Brokers Only**  
**(Not intended for distribution to Groups and Members)**

**Date:** April 5, 2017

**Market:** All

## Amended 2017 Broker/Agent Agreement

Please be advised that CareFirst BlueCross BlueShield (CareFirst) has amended its 2017 Broker/Agent Agreement. The amended agreement, available on CareFirst's website at [www.carefirst.com](http://www.carefirst.com), may be accessed by logging in to the broker portal and selecting "Agreements" under the "Resources" tab.

The amended 2017 Broker/Agent Agreement clarifies the new business bonus for 200+ non-risk business in Exhibit A. It also clarifies the commission rate for HealthyBlue 2.0 & HRA/HSA Compatible CDH in Exhibit C. These changes are effective immediately.

Sincerely,



Shekar Subramaniam  
Vice President, Sales  
Small Medium SBU