



CareFirst Sales Flash

*For Distribution to Brokers/General Producers/Full-Service Producers Only
(Not intended for distribution to Groups and Members)*

Date: November 21, 2016

Market: 1-50 ACA (MD, DC & VA)

First Quarter 2017 Pricing Update for Small Group ACA Products

CareFirst BlueCross BlueShield and CareFirst BlueChoice, Inc. would like to inform you of the pricing actions filed and approved for January 1, 2017. Please note that the percentages indicated are incremental changes over the October 1, 2016 rate actions, unless otherwise noted. *Medical and Rx rate actions have been provided at the product level; rate changes may vary by plan within a given product.*

On-Exchange (Medical and Rx)

Maryland

- BlueChoice: 4.6%
- GHMSI/CFMI: -4.4%

Virginia

- BlueChoice: -8.1%
- GHMSI: -0.5%

D.C.

- BlueChoice: 3.3%
- GHMSI: -2.3%

Product Family

- BlueChoice HMO: 4.0%
- BlueChoice HMO HSA/HRA: 5.3%
- BlueChoice HMO Referral: 3.5%
- BlueChoice Plus: 6.3%
- BlueChoice Plus HSA/HRA: 4.3%
- BlueChoice Advantage: 4.5%
- BlueChoice Advantage HSA/HRA: 4.6%
- HealthyBlue HMO: 2.9%
- HealthyBlue HMO HSA/HRA: 3.0%
- HealthyBlue Plus: 2.5%
- HealthyBlue Plus HSA/HRA: 3.0%
- HealthyBlue Advantage: 2.7%
- HealthyBlue Advantage HSA/HRA: 3.0%
- BluePreferred PPO: -2.0%
- BluePreferred PPO HSA/HRA: -3.2%
- HealthyBlue PPO: 2.3%
- HealthyBlue PPO HSA/HRA: -4.5%



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The CareFirst BlueCross BlueShield
family of health care plans

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Off-Exchange (Medical and Rx)

Maryland

- BlueChoice: -0.4%
- GHMSI/CFMI: -5.2%

Product Family

- BlueChoice HMO: 1.1%
- BlueChoice HMO HSA/HRA: -0.5%
- BlueChoice HMO Referral: 0.4%
- BlueChoice Plus: 0.3%
- BlueChoice Plus HSA/HRA: -0.6%
- BlueChoice Advantage: 0.3%
- BlueChoice Advantage HSA/HRA: -0.1%
- HealthyBlue HMO: -1.9%
- HealthyBlue HMO HSA/HRA: -1.0%
- HealthyBlue Plus: -2.0%
- HealthyBlue Plus HSA/HRA: -1.0%
- HealthyBlue Advantage: -1.6%
- HealthyBlue Advantage HSA/HRA: -1.0%
- BluePreferred PPO: 8.8%
- BluePreferred PPO HSA/HRA: 2.8%
- HealthyBlue PPO: 6.3%
- HealthyBlue PPO HSA/HRA: 1.7%

Virginia

- BlueChoice: -2.2%
- GHMSI: 3.5%

Product Family

- BlueChoice HMO: 2.4%
- BlueChoice HMO HSA/HRA: -8.6%
- BlueChoice HMO Referral: 3.2%
- BlueChoice HMO Referral HSA/HRA: 0.2%
- BlueChoice Plus: 3.1%
- BlueChoice Plus HSA/HRA: -8.9%
- BlueChoice Advantage: 2.7%
- BlueChoice Advantage HSA/HRA: -7.7%
- HealthyBlue HMO: -1.5%
- HealthyBlue HMO HSA/HRA: -8.6%
- HealthyBlue Plus: 0.3%
- HealthyBlue Plus HSA/HRA: -8.7%
- HealthyBlue Advantage: -0.4%
- HealthyBlue Advantage HSA/HRA: -8.7%
- BluePreferred PPO: 4.7%
- BluePreferred PPO HSA/HRA: 0.8%
- HealthyBlue PPO: 2.7%
- HealthyBlue PPO HSA/HRA: -0.9%

Should you have any questions, please contact your broker sales representative.

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Small Medium SBU