



## Broker News and Updates

Keeping you informed on industry matters that impact you!

### KAISER PERMANENTE SMALL GROUP WEBINAR SERIES

CBIZ - M.T. Donahoe & Associates and Kaiser invite you to the final installment in our series of 3 webinars this Spring/Summer.

#### **Installment #3**

Kaiser representatives, Jeff Tonic and James Clarke, will tell us about:

- How to sell Kaiser,
- Commissions,
- Bonuses,
- Retention,
- Growth, and
- A summary of Installment #s 1 and 2

Date: Tuesday, June 19, 2018

Time: 10:00am – 11:00am

[JOIN NOW](#)

Click [here](#) to join this webinar. **Be sure to add this important Kaiser webinar to your calendar!**

It has been a great pleasure to bring you this informative webinar series. We are here to help you build and retain your Kaiser book of business! [Contact Us](#) with any questions!