



Broker News and Updates

Keeping you informed on industry matters that impact you!

KAISER PERMANENTE SMALL GROUP WEBINAR SERIES

CBIZ - M.T. Donahoe & Associates and Kaiser invite you to the first installment in our series of 3 webinars this Spring/Summer.

Date: Wednesday, May 16, 2018
Time: 10:00am – 11:00am
Host: Jeff Tonic and James Clarke

[JOIN NOW](#)

Installment #1

Kaiser representatives, Jeff Tonic and James Clarke, will give us an overview of Kaiser's new small group products which allow clients to see non-Kaiser providers for a certain number of visits each year.

Click [here](#) to join this webinar. **Be sure to add this important Kaiser webinar to your calendar!**

Future webinar subjects:

- Signature plans vs. Select plans, including out-of-area services
- How to sell Kaiser, commissions, bonuses, retention & growth

Contact me at 443-656-3093 or hedwards@cbiz.com with any questions.