

2020 Individual Specialty

Don't forget to sell specialty

- Life Insurance; \$25000 & \$50000
- Dental – **4 different options** with **Prime Dental** being the most popular. For individual customers and 1 person groups, including a self employed individual group can offer one of these plans
- Vision – must be sold with medical or dental
- Can be sold with a one person group (SEI) in addition to your individual customers

Dental, Vision and Life can be sold all year round.