



Broker News and Updates

Keeping you informed on industry matters that impact you!

FOR THE 2020 INDIVIDUAL OPEN ENROLLMENT PERIOD, ANTHEM VIRGINIA IS RE-ENTERING PREVIOUSLY-EXITED COUNTIES & CITIES!

Great news!

You can again sell Anthem VA individual ACA plans in all counties in Virginia!

Click [here](#) to view the map of counties in Virginia for a full picture of Anthem's re-entry.

Anthem has added a new Silver plan for individuals, and the plan will be available in select areas. Click [here](#) for a quick plan description and the list of areas in which the new Silver plan will be offered.

Be sure to click [here](#) for Anthem's individual Specialty products (Life, Dental & Vision). Specialty products can be sold year-round.

Anthem individual plans will be available for viewing by October 1st when your prospects and clients can start window shopping plans.

ACA coverage will be offered On-Exchange and Off-Exchange, but remember that **the only reason to sell On-Exchange is if your prospect/client qualifies for a subsidy.**

Contact me at 443-656-3093 or hedwards@cbiz.com with any questions.