



More industries now eligible for Life and Disability sales

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We recently expanded the Standard Industrial Classification (SIC) codes now eligible for quoting to include agricultural, trade and construction industries for groups of 10 or more employees. This allows these industries to buy Anthem's life and short-term and long-term disability benefits for their employees. And it opens the way for you to offer them a complete benefits package with medical, dental, vision, life and disability — all from one company.

Use the rate match program

The SIC change also makes more industries eligible for Anthem's Small Group Rate Match program. Check [this flier](#) for details on how a group can qualify for matching their current rate for basic life and dependent life with a competitor. Then take advantage of the program to get a quick, competitive quote. Quote requests for Small Groups with SICs that would have been ineligible before this change will need to be sent to the Connect Team for quoting.

Questions? Talk to your sales rep.

This article applies to:

- Virginia
- Small Group and Large Group