



Specialty Guide For Small Groups

Click [here](#) for our 2017 small group specialty guide for dental, vision, life & disability. It is a wonderful reference guide for UW questions as well as our commission schedule for 2017.

Please remember we discount the dental and vision 5% when offered together. We also offer another discount off of the dental and vision, called medical lock. The bundled and medical lock discounts are defined on every Anthem quote you run, towards the back of the proposal.

Please remember on our non-voluntary dental, we don't require employer contribution. However for groups of 2 to 4, we need 100% participation minus valid waivers. Groups of 5+, we need at least 60% predication. The better the participation the better the dental rates.

Our dental rates are based on several factors including the SIC code. Please make sure the SIC code is accurate when running dental, life and disability.

For any group of 10+, let me quote it for you. We provide more discounts for groups 26+.

Please keep this [specialty guide](#) for your records.