



Together. Better Health.

Top 10 Reasons to Sell Aetna and Innovation Health Funding Advantage!

Available to small groups 5 - 50 in MD and VA

1. GRX underwriting down to 15 enrolled employees – this means NO **MEDICAL** APPS needed
2. Groups **sizes 5-14** enrolled employees have the option of completing their medical apps online through Producer World
3. Groups can save 18-25% over fully insured! *this is an average savings
4. Faster new case submission process starting with 5/1/18 effective dates
5. Apple Watch Program - Employees can purchase an Apple Watch starting at **\$25 (plus tax)** by using enrollment via Springboard **AND** effective 4/1/18 spouses are now eligible to purchase an Apple Watch starting at \$50 plus tax
6. *Standard PEPM in VA is \$34.00 (negotiable) plus a one-time \$50 bonus per enrolled employee!*
7. Maintenance Choice Formulary prescriptions can be obtained at a retail CVS instead of mail order
8. Groups have 33 plan options to select from on both the Choice POS II (in and out of network) and Open Access Select networks (in network only) including a ZERO deductible option!
9. Groups share in a 50% surplus (dependent upon group claims)
10. Transparent product – groups and brokers have access to monthly reporting information

Don't forget, Aetna provides all 1095 reporting as well as the Privacy Toolkit for all AFA groups!