



# Pay day

## Aetna Funding Advantage Savings for small businesses

We think it pays to stay with Aetna Funding Advantage (AFA). And our small business customers must think so too. Just check out the facts:

Year-to-date  
**36%**  
of groups have a surplus<sup>1</sup>

Year-to-date average  
**\$8,540**  
surplus payout<sup>1</sup>

Year-to-date  
**87%**  
retention rate<sup>1</sup>

<sup>1</sup> Based on April 2017 — March 2018 AFA book of business data

**Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Life Insurance Company and its affiliates (Aetna).** Aetna Funding Advantage (AFA) plans are self-funded, meaning the benefits coverage is offered by the employer. Aetna Life Insurance Company only provides administrative services and offers stop loss insurance coverage to the employer.

**aetna**<sup>®</sup>

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