



Save the date: Aetna Summer Seminars

You're invited: Aetna Summer Seminars and CE Course for MD, VA and DC Brokers

Please note the correct seminar dates on this email. The previous email sent on Friday had an error with the dates.

Please join us while we share our 2018 Small Group and Select business updates, and a sponsored Continuing Education Course. We are offering 4 identical seminars for your convenience. Please be sure to accept the invitation to the session which you will be joining by Wednesday June 6, 2018. The presentation will be sent out at the end of the series to those who have accepted the invitation.

Seminar Agenda:

- Update on Small Group AFA product
 - Success of AFA
 - How AFA can help you and your clients win
- Expanding the 100+ product portfolio down market to

**Please register by
June 6th!**

Click below to register
for

**Wednesday,
June 13th**

Click below to register
for

**Thursday,
June 14th**

Click below to register
for

**Tuesday,
June 19th**

Click below to register
for

51+

- What does this mean for you and your current 51-100 customers

**Wednesday,
June 20th**

- Future of the AFA product in Large group
- Update on Value Based Contracting
- Continuing Education course presented by Rodger Bayne, President of Benefit Indemnity Corporation on “Self-Funded Advantages Through PPO Pricing Innovation”. Bring your broker license information with you to the seminar.

Seminar details

Simply register for **one** of the following sessions by Wednesday, June 6, 2018.

Wednesday, June 13, 2018

Time: 10:00 a.m. – 12:00 p.m.
Registration starts at 9:30 a.m.

Location: Marriott Baltimore Hunt Valley
245 Shawan Road
Hunt Valley, MD 21031

Register by: Wednesday, June 6, 2018

Thursday, June 14, 2018

Time: 10:00 a.m. – 12:00 p.m.
Registration starts at 9:30 a.m.

Location: Hilton Gaithersburg
620 Perry Parkway
Gaithersburg, MD 20877

Register by: Wednesday, June 6, 2018

Tuesday, June 19, 2018

Time: 10:00 a.m. – 12:00 p.m.
Registration starts at 9:30 a.m.

Location: Hidden Valley Country Club
2500 Romar Road
Salem, VA 24153

Register by: Wednesday, June 6, 2018

Wednesday, June 20, 2018

Time: 10:00 a.m. – 12:00 p.m.
Registration starts at 9:30 a.m.

Location: Hilton Garden Inn Richmond Innsbrook
4050 Cox Road
Glen Allen, VA 23060

Register by: Wednesday, June 6, 2018
