



**There is still time to quote your **June 1** cases AND you can quote both **July 1** and **Aug 1** cases at this time!**

**The earlier we get sold case paperwork\*, the faster we can open enrollment in Springboard!**

- 1) GRX underwriting down to 15 enrolled employees – this means NO **MEDICAL** APPS needed
- 2) Groups **sizes 5-14** enrolled employees have the option of completing their medical apps online through Producer World
- 3) Groups can save 18-25% over fully insured! \*this is an average savings
- 4) **Faster new case submission process starting with 5/1/18 effective dates**
- 5) Apple Watch Program - Employees can purchase an Apple Watch starting **at \$25 (plus tax)** by using enrollment via Springboard **AND** **effective 4/1/18 spouses are now eligible to purchase an Apple Watch starting at \$50 plus tax**
- 6) *Standard PEPM in VA is \$34.00 (negotiable) plus a one-time \$50 bonus per enrolled employee!*
- 7) **Maintenance Choice Formulary prescriptions can be obtained at a retail CVS instead of mail order**
- 8) Groups have 33 plan options to select from on both the Choice POS II (in and out of network) and Open Access Select networks (in network only) including a ZERO deductible option!
- 9) Groups share in a 50% surplus (dependent upon group claims)
- 10) Transparent product – groups and brokers have access to monthly reporting information

***Don't forget, Aetna provides all 1095 reporting as well as the Privacy Toolkit for all AFA groups!***