



A sweeter deal

Aetna Funding Advantage
New administrative credit

aetna[®]

Help your small business clients get \$45 per subscriber

New Small Group (5-50) Aetna Funding Advantage administrative credit in Maryland and Virginia

Just when you thought it couldn't get any better, we've taken Aetna Funding Advantage (AFA) to new heights. From 10/1/17 through 1/1/18 effective dates, your clients could earn an early bird **administrative credit of up to \$45 per subscriber**. This applies to both new business and current Aetna customers switching to AFA.

All you have to do is submit the new sale notification by the dates listed below and use our digital new business submission process. Your group must also use Springboard Marketplace[®] for employee enrollment.

Here's the payout:

- \$30 administrative credit per subscriber to groups that only offer the national network (Aetna Choice POS II and Open Access Aetna Select) AFA plans
- \$45 administrative credit per subscriber to groups that offer at least one local (ACO/HPN) AFA plan

Below is a chart of deadlines in order for your groups to qualify for the AFA early bird administrative credit.

Effective date	New sales/ conversion notification date	Final group documents submission date	Enrollment on Springboard completion date
Oct 1	09/11/2017	09/14/2017	09/22/2017
Nov 1	10/11/2017	10/16/2017	10/23/2017
Dec 1	11/10/2017	11/15/2017	11/22/2017
Jan 1	12/11/2017	12/14/2017	12/22/2017

Click [here](#) for a flyer with more details.