



Review your options

New Renewal Packages

aetna[®]

We're making it easier to renew

Aetna Funding Advantage (AFA)

We're making it easier to renew! Save time and paper with our new renewal packages and digital renewal process.

SMARTer Renewals

All small group ACA and AFA 11/1 and later renewals will feature our new Small Market Aetna Rating Tool (SMART) proposal. We will also automatically include an AFA proposal for ACA customers who we think will find AFA a good fit for their needs. And we are happy to consider any customers you think would be a good fit for AFA. That means you and your clients will be able to consider all of their Aetna options at once - so you can move faster and avoid rework.

We will mail 11/1 renewal packages to you and your clients. You can

also pull your renewal directly from SMART via Producer World.

AFA may be offered as an option to current customers if:

- The group has 5-50 employees (10-50 in CT, 16-50 in DE and 26-50 in NC)
- The group headquarters is in AZ, CT, CO, DE, FL, GA, IA, IL, KS, KY, LA, MA, MD, ME, MO, NC, NE, NJ, NV, OH, OK, PA, SC, TN, TX, UT, VA, WI or WV

Below is a snapshot of the new AFA offer:

Med Plan Name	TPID	Tiers	Admin Fees	Stop Loss Prem	Age-Factor	TRO ₁	Total Amount Due	EE's	IN-NETWORK SERVICES					
									Med Ded	Med Co-ins	Max OOP	PCP/Spec	Rx Copay	Rx Ded.
ALTERNATE RATES														
AFA Choice	30001147	EE	\$37.53	\$100.97	\$66.65	\$8.83	\$213.98	3	55750/11500	30%	\$6550/13100	Ded\$35 / Ded\$70	3/10/50/80/2	Med Ded Applies
POS II 5750		EESP	\$53.36	\$252.82	\$166.89	\$22.11	\$495.18	1	PY				0% up to 250/40% up to 500	
HSA 70/50		EECH	\$51.73	\$237.21	\$156.58	\$20.75	\$466.27	1						
Emb PY		FAM	\$66.42	\$378.03	\$249.55	\$33.06	\$727.06	1						
% Change							-57.47%							
Total Amount Due							\$2,330.45							
AFA Choice	30001144	EE	\$37.33	\$100.10	\$68.92	\$9.10	\$215.45	3	56750/13500	0%	\$7150/14300	\$35 / Ded\$70	3/10/45/70/2	Med Ded Applies
POS II 6750		EESP	\$52.86	\$250.66	\$172.57	\$22.78	\$498.87	1	PY				0% up to 250/40% up to 500	Tiers 2-5
100/80 Int RX		EECH	\$51.27	\$235.17	\$161.91	\$21.37	\$469.72	1						
PY		FAM	\$65.67	\$374.79	\$258.03	\$34.06	\$732.55	1						
% Change							-57.15%							
Total Amount Due							\$2,347.49							
AFA Choice	30000192	EE	\$37.17	\$103.73	\$72.90	\$9.73	\$223.53	3	55500/11000	20%	\$6550/13100	Ded\$30 / Ded\$60	3/10/50/80/2	Med Ded Applies
POS II 5500		EESP	\$52.46	\$259.73	\$182.55	\$24.37	\$519.11	1	PY				0% up to 250/40% up to 500	
HSA 80/60		EECH	\$50.89	\$243.69	\$171.27	\$22.86	\$488.71	1						
Emb PY		FAM	\$65.07	\$388.36	\$272.95	\$36.44	\$762.82	1						
% Change							-55.44%							
Total Amount Due							\$2,441.23							

Proposal Type: Renewal
Group name: PA_MSS5_JUNE_RSP
PSUID: 91857590

Quote ID: 9048764
Effective Date: 10/01/17 to 10/01/18
Proposal Generated On: 07/13/2017 14:54

Digital Renewal Process

Starting with 11/1 renewal dates, you can accept your group's AFA renewal or AFA offer (for Aetna ACA customers switching to AFA) and kick off enrollment in Springboard Marketplace®. We'll let you know which groups are in Springboard with a guide on how to get started.

We will also transition AFA groups who are a good fit from EZenroll or eEnroll to Springboard Marketplace® - at no additional cost. Just like EZenroll and eEnroll, Springboard helps plan sponsors process new hires, benefit changes, terminations and open enrollment. And it picks up where EZenroll and eEnroll leaves off. With Springboard, plan sponsors can also access benefit administration reports and employee profiles. Their members benefit from guided enrollment and the AFA wellness program activated by Apple Watch®.

To learn more about Springboard, attend one of our training

sessions. Broker trainings on the new AFA renewal process are on Wednesdays in September from 1pm to 2pm EST. Choose a date to register:

- [September 13th](#)
- [September 20th](#)
- [September 27th](#)

For questions about renewals, please contact your Client Manager.