



Looking ahead in Virginia

2018 small group Affordable Care Act (ACA) product update

Starting with January 1, 2018 effective dates, we will offer one ACA benefit option on two networks in Virginia. Small group new business and renewals seeking an ACA option for 2018 can purchase our Silver plan. You can still access self-service for ACA quotes via [Producer World®](#).

With 5 months to go until 2018, we are still working hard to finalize and publish our benefit offerings. However, we wanted to inform you of the change to our ACA portfolio as soon as possible. Once plan designs are available, we will post them on [Producer World®](#).

Consider Aetna Funding Advantage (AFA)

Our AFA plans provide cost control, flexibility and simplicity to small

businesses with 5 to 50 employees. These self-funded plans include completely digital enrollment and plan administration with employee [wellness activated by Apple Watch®](#). We will offer AFA plans to eligible customers and our AFA Small Group Underwriting Unit will handle quoting for all groups with less than 51 employees. To learn more about AFA, visit [Producer World®](#).

We value your partnership and look forward to a successful 2018. If you have any questions, please contact your Aetna representative.

*Aetna is offering members who complete their own enrollment in Springboard a new Apple Watch for as low as \$25 plus tax.