



Keep it simple

Aetna Funding Advantage

aetna[®]

New resources for selling small group AFA

Our new employer application, paperless process, underwriting guidelines and underwriting mailbox

We think Aetna Funding Advantage (AFA) has it all - opportunities for significant cost savings, digital administration platform, reporting, innovative wellness resources and more. And now it's easier to sell than ever. Check out our updated resources to help you get your small business clients on board with AFA.

Employer application

Start using our new small group AFA employer application today. We've streamlined the application and created a separate banking form to ensure your client's banking information remains confidential.

You can access the new employer application on ProducerWorld®.

Paperless process

With the new application, we also improved the flow of information. Now, the GA (if applicable) and broker get the employer application before the customer and control when the application is passed along. [Here](#) is the new process - it clearly outlines all the steps needed to submit new small group AFA business as well as who is responsible for each item.

Underwriting updates

Our new small group AFA underwriting guidelines are available now on ProducerWorld®. You can reference the underwriting guidelines for information on topics like counting methodologies by state, submission deadlines and eligibility.

We also have a new underwriting mailbox. For small group AFA, you can submit underwritten quote requests to:

[**AFASmallGroupQuotes@aetna.com**](mailto:AFASmallGroupQuotes@aetna.com)