



Quality health plans & benefits
Healthier living
Financial well-being
Intelligent solutions



Now is the time to quote Aetna Funding AdvantageSM in Maryland

Start quoting Aetna
Funding Advantage
today.

We have some big news about Aetna Funding Advantage (AFA) in Maryland. We're decreasing our rates by 13%. This change goes into effect for 4/1/17 effective dates and forward. This change will allow more of your clients to realize savings* with AFA of between 15% and 25% versus competitor Affordable Care Act (ACA) rated plans.

Extended broker bonus program

When you sell AFA to small groups with up to 50 eligible employees, you can get rewarded with a **special bonus**. This bonus is for new AFA sales and existing Aetna cases that move to AFA. For January 1, 2017, through January 1, 2018, effective dates, you'll earn \$50 per enrolled employee for every AFA small group sold case. **Set your sights on AFA and get ready to earn.**

As a reminder, our most competitive small group product in MD is AFA. It is now available in MD down to 5 enrolled employees.

We're here to help

Want to learn more about AFA offerings? Contact your account executive, Theresa Ciritella. You can email her at **TCiritella@aetna.com** or call at **1-302-354-9545**.

*Savings described are estimated total monthly premium on competitor ACA rates versus estimated total monthly charges for AFA. Actual savings will vary based on demographic and risk factors in the group.